



S P R I N G 2 0 1 4



# River Counties

## Association of REALTORS®

2070 Candies Lane NW, Cleveland, TN 37312

Phone: 423.476.5912 Fax: 423.478.5964 Email: [rcar@rivercounties.com](mailto:rcar@rivercounties.com)



Visit our Website:

[www.rivercounties.com](http://www.rivercounties.com)

### *Our Mission Statement:*

Enhancing, promoting and protecting the private property rights in our communities and the business interest of our REALTOR® members.

**ATTENTION**

**MLS UPDATE**

**Beginning 7/1/2014 – MLS Billing  
will change to Bi-Annual.**

**Due 7/15/2014**

Members of the Association may use the registered trademark term REALTOR®. Also, you now belong to the world's largest trade association, the National Association of REALTORS®, with over 1,000,000 members strong.

RCAR, along with the National and State Associations, provide many opportunities to expand your business contacts by networking with your peers and the Affiliate Members. Your Association also helps to keep you informed of current trends and developments in the real estate industry. Through community service programs, we demonstrate the concern that REALTORS® have for their communities.

We wish you success in your real estate profession and hope you will take advantage of all the good things your Association offers. The best way to do that is to get involved.

Enclosed you will find the many benefits we offer our REALTOR® members.



# Calendar of Events

<u>Event</u>	<u>Date</u>	<u>Time</u>	<u>Location</u>
<i>MLS New Member Orientation</i>	4/16/2014	9:00am – 12:30pm	RCAR
<i>Adopt-A-School Committee Meeting</i>	4/16/2014	2:00pm—3:00pm	RCAR
<i>Transaction Desk Basic Training</i>	4/17/2014	9:00am—12:00pm	RCAR
<i>RCAR Office Closed – Good Friday</i>	4/18/2014		
<i>Transaction Desk Advanced Training</i>	4/22/2014	9:00am—12:00pm	RCAR
<i>Meetings &amp; Special Events Meetings</i>	4/22/2014	2:00pm—3:00pm	RCAR
<i>RCAR New Member Orientation</i>	4/23/2014	8:15am – 1:00pm	RCAR
<i>THDA “First Time Home Buyers” Class</i>	4/24/2014	12:00pm—4:00pm	RCAR
<i>Staff/Secretary Breakfast</i>	4/25/2014	9:00am—11:00am	RCAR
<i>Advanced Paragon Training</i>	4/29/2014	1:00pm—4:00pm	RCAR
<i>NAR Mid Year</i>	5/12/2014-5/17/2014		Washington, DC
<i>MLS New Member Orientation</i>	5/14/2014	9:00 – 12:30pm	RCAR
<i>Adopt-A-School Committee Meeting</i>	5/14/2014	2:00pm—3:00pm	RCAR
<i>Client Connect &amp; Contact Manager</i>	5/20/2014	2:00pm—4:00pm	RCAR
<i>Transaction Desk Basic Training</i>	5/21/2014	9:00am—12:00pm	RCAR
<i>Participants Meeting</i>	5/22/2014	2:00pm – 3:00pm	RCAR
<i>RCAR Office Closed – Memorial Day</i>	5/26/2014		
<i>General Membership Meeting</i>	5/28/2014	11:30am—1:30pm	Clev Ctry Club
<i>Transaction Desk Advanced</i>	5/29/2014	9:00am—12:00pm	RCAR
<i>2014 CTC</i>	6/9/2014-6/12/2014		Overland Park,
<i>MLS New Member Orientation</i>	6/18/2014	9:00pm – 12:30pm	RCAR

## Did you know...

- RER is owned by RCAR
- Advertising in RER keeps your annual Dues down
- Offers great public exposure
- Lead generator
- Live online links through [www.rivercounties.com](http://www.rivercounties.com)
- Distributed throughout Bradley County and surrounding areas
- **Bonus: Check out the “Listing by County” ad on the first page! Here you can advertise one listing for only \$22.50!**

## Advertising Prices:

<u>Ad Size:</u>	<u>Regular Price:</u>	<u>Non-Member Pricing:</u>
Full Page	\$395	\$425
3/4 Page	\$297	
1/2 Page	\$208	\$250
1/4 Page	\$110	\$130
1/8 Page	\$60	

**Listing by County Only \$22.50**



**Business Card Ad**  
 3.5 Inches Width  
 2 inches Height  
 (Same Size as Your Business Card)  
**\$50. Per Issue**  
 (Monthly)

Presenting:  
**RCAR Affiliates Guide**  
 A new section in the Real Estate Review devoted to our Affiliates. Reach thousands of potential and current clients through the distribution of the Real Estate Review in Bradley, Polk, McMinn, Meigs, Rhea and Hamilton Counties.

To Advertise or for more information contact:  
**R&R Publishing**  
**Randy Harden**  
**Office: (423) 855-1831**  
**E-mail: R4RRPUB@aol.com**

**Reserve Your Space Today!**

**Business Card Ad**  
 3.5 Inches Wide  
 2 inches Height  
 (Same Size as Your Business Card)  
**\$50. Per Issue**  
 (Monthly)

**Reserve Your Space Today!**

**View All Our Affiliates at: [www.RiverCounties.com](http://www.RiverCounties.com)**



# ADOPT-A-SCHOOL

## Family Fun Day



**Location:** RCAR

**Date:** Wednesday,  
July 23, 2014

**Time:** 11:30 am - 1:30 pm

**\$5.00 Donation for Lunch**



**Come out and support  
our local schools.**

**River Counties Association of REALTORS®  
REALTOR® Store**

License Plate Insert \$2.50  
License Frame \$1.50  
Business Card Holders - \$2.00  
iPhone Silicone Case - \$7.99  
Stainless Steel Tumblers \$15.99  
Water Bottles \$9.00  
Bear Guard \$2.50  
Caps \$9.00  
6" x 24" Stock Sign Riders  
SOLD PRICE REDUCED  
UNDER CONTRACT FOR SALE  
OWNER FINANCING SALE PENDING  
JUST LISTED MAKE OFFER  
Assorted Signs at Assorted Prices

Bring this coupon to the Association office and receive **10% OFF** your next purchase in our REALTOR® Store. One coupon per member. No expiration date.

## Please join us...

**RCAR's General Membership Meeting  
Sweet Treats Silent Auction benefiting  
Adopt-A-School**

**Wednesday, May 28, 2014**

**Lunch/Meeting: 11:30am - 1:00pm**

**Location: Cleveland Country Club**

**No Charge — One meal per paid REALTOR/  
Affiliate Membership.**

**Additional guest \$10.00**

**We look forward to seeing you then!**

**Attendees must RSVP**

**(<https://rcar.getlamps.net>)**



# 2014

## We raised \$3096

RCAR, USA Mortgage, Bender Realty, Title Insurance, Coldwell Banker Pryor, Coldwell Banker Hamilton & Associates, Crye-Leike of Athens, Bank of Cleveland, Arrow Exterminators, FSG Bank, WIN Home Inspections, People's Home Equity, BB&T Bank, Southern Heritage Bank, EnviroTech Inspections, Crye-Leike REALTORS® of Cleveland, and Keller Williams Realty Cleveland would like to thank everyone that participated and came out to support "Go Red for Women". This year was an awesome success. The money raised could not have happened without your support. Thank you!!!!

# 2014 1<sup>ST</sup> QUARTER STATS

Information provided by:  
**River Counties**  
**Association of REALTORS®**  
Servicing Bledsoe, Bradley, McMinn, Meigs, Polk & Rhea Counties

**SOLD**  
**January 1, 2014 through March 31, 2014**

Total Units SOLD	459
Average Days on Market	160
Average List Price	\$145,535
<b>Average SOLD Price</b>	<b>\$135,923</b>

*The chart above reflects total Residential units Sold in Bledsoe, Bradley, McMinn, Meigs, Polk, Rhea and other surrounding counties.*

**Call your local REALTOR® for more detailed information!**

Information provided by River Counties Multiple Listing Service and is deemed reliable but not guaranteed. (As of 04/08/2014 @ 3:15 p.m.)

Information provided by:  
**River Counties**  
**Association of REALTORS®**  
Servicing Bledsoe, Bradley, McMinn, Meigs, Polk & Rhea Counties

**January 1, 2014 through March 31, 2014**

All Counties within MLS		All Other Counties	
Total Units SOLD	459	Total Units SOLD	96
Average Days on Market	160	Average Days on Market	154
Average List Price	\$145,535	Average List Price	\$158,568
Average SOLD Price	\$135,923	Average SOLD Price	\$144,405

*The chart above reflects total Residential units Sold during 1st Quarter of 2014.*  
*Information deemed reliable but not guaranteed. (As of 04/08/2014 at 3:15 p.m.)*

Information provided by:  
**River Counties**  
**Association of REALTORS®**  
Servicing Bledsoe, Bradley, McMinn, Meigs, Polk & Rhea Counties

**January 1, 2014 through March 31, 2014**

All Counties within MLS		Bledsoe County	
Total Units SOLD	459	Total Units SOLD	5
Average Days on Market	160	Average Days on Market	147
Average List Price	\$145,535	Average List Price	\$59,040
Average SOLD Price	\$135,923	Average SOLD Price	\$53,200

*The chart above reflects total Residential units Sold during 1st Quarter of 2014.*  
*Information deemed reliable but not guaranteed. (As of 04/08/2014 at 3:15 p.m.)*

Information provided by:  
**River Counties**  
**Association of REALTORS®**  
Servicing Bledsoe, Bradley, McMinn, Meigs, Polk & Rhea Counties

**January 1, 2014 through March 31, 2014**

All Counties within MLS		Bradley County	
Total Units SOLD	459	Total Units SOLD	195
Average Days on Market	160	Average Days on Market	142
Average List Price	\$145,535	Average List Price	\$150,999
Average SOLD Price	\$135,923	Average SOLD Price	\$144,632

*The chart above reflects total Residential units Sold during 1st Quarter of 2014.*  
*Information deemed reliable but not guaranteed. (As of 04/08/2014 at 3:15 p.m.)*

Information provided by:  
**River Counties**  
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**January 1, 2014 through March 31, 2014**

All Counties within MLS		Meigs County	
Total Units SOLD	459	Total Units SOLD	20
Average Days on Market	160	Average Days on Market	184
Average List Price	\$145,535	Average List Price	\$158,365
Average SOLD Price	\$135,923	Average SOLD Price	\$137,840

*The chart above reflects total Residential units Sold during 1st Quarter of 2014.*  
*Information deemed reliable but not guaranteed. (As of 04/08/2014 at 3:15 p.m.)*

Information provided by:  
**River Counties**  
**Association of REALTORS®**  
Servicing Bledsoe, Bradley, McMinn, Meigs, Polk & Rhea Counties

**January 1, 2014 through March 31, 2014**

All Counties within MLS		McMinn County	
Total Units SOLD	459	Total Units SOLD	89
Average Days on Market	160	Average Days on Market	160
Average List Price	\$145,535	Average List Price	\$126,713
Average SOLD Price	\$135,923	Average SOLD Price	\$118,468

*The chart above reflects total Residential units Sold during 1st Quarter of 2014.*  
*Information deemed reliable but not guaranteed. (As of 04/08/2014 at 3:15 p.m.)*

Information provided by:  
**River Counties**  
**Association of REALTORS®**  
Servicing Bledsoe, Bradley, McMinn, Meigs, Polk & Rhea Counties

**January 1, 2014 through March 31, 2014**

All Counties within MLS		Polk County	
Total Units SOLD	459	Total Units SOLD	22
Average Days on Market	160	Average Days on Market	191
Average List Price	\$145,535	Average List Price	\$143,724
Average SOLD Price	\$135,923	Average SOLD Price	\$125,547

*The chart above reflects total Residential units Sold during 1st Quarter of 2014.*  
*Information deemed reliable but not guaranteed. (As of 04/08/2014 at 3:15 p.m.)*

Information provided by:  
**River Counties**  
**Association of REALTORS®**  
Servicing Bledsoe, Bradley, McMinn, Meigs, Polk & Rhea Counties

**January 1, 2014 through March 31, 2014**

All Counties within MLS		Rhea County	
Total Units SOLD	459	Total Units SOLD	32
Average Days on Market	160	Average Days on Market	250
Average List Price	\$145,535	Average List Price	\$132,233
Average SOLD Price	\$135,923	Average SOLD Price	\$124,818

*The chart above reflects total Residential units Sold during 1st Quarter of 2014.*  
*Information deemed reliable but not guaranteed. (As of 04/08/2014 at 3:15 p.m.)*



# Meet our REALTOR® Offices

<u>Office Name</u>	<u>Office #</u>	<u>Broker</u>	<u>Email</u>
1st Enterprise	423.472.5416	Tim Shaw	unorealtor@aol.com
Athens Realty	423.745.6161	Nancy Bivens	AB731@TDS.NET
Award Realty II	423.476.3205	Marcia Botts	marcia@marciabotts.com
Bender Realty	423.472.2173	Jim Workman	jworkman@bender-realty.com
Carroll/Greene Real Estate	423.472.6571	David Carroll	dcarroll1960@aol.com
CBC Hamilton & Associates	423.476.5535	Loye Hamilton	loye@coldwellbanker.com
Century 21 1st Choice Realtors	423.478.2332	Teresa Vincent	rogerscreek@aol.com
Century 21 Roberson Realty Unl	423.775.5666	Joy Shaw	joy@c21rru.com
Century 21 Robinson Realty Inc	423.745.4446	Mike Robinson	mrobin1444@aol.com
Coldwell Banker Hamilton & Associates	423.476.5532	Alison Hamilton	alison.hamilton@coldwellbanker.com
Coldwell Banker Pryor Realty	423.775.4044	Billy Pryor	bill@coldwellbankerpryor.com
Crye-Leike REALTORS Athens	423.746.0227	Wayne Rutherford	WRUTHERFORD@CRYE-LEIKE.COM
Crye-Leike REALTORS	423.473.9545	Jo Organ	jo.organ@crye-leike.com
Crye-Leike Realtors South, Inc	865.671.3333	Melanie Carideo	mcarideo@crye-leike.com
Darrell Murray Auction	423.745.4065	Darrell Murray	redmond_connie@yahoo.com
East Tennessee Properties	423.453.5722	Ozzie Webb	wizoz80@hotmail.com
East Tennessee Waterfront Prop	423.365.2577	Gary Venice	gary@etwaterfront.com
ERA Blue Key Properties - Spring City	423.365.2515	Jim Baldwin	jimbald1@bellsouth.net
ERA Blue Key Properties - Dayton	423.775.1920	Tommye Aliison	tommyeann@aol.com
ERA Blue Key Properties - Cleveland	423.790.1610	Teresa Young	tk0727@aol.com
Garren Realty	423.263.1169	James Garren	garrenr@bellsouth.net
Genuine Realty	423.472.9200	Betty Hiefnar-Messer	bettyhmesser@gmail.com
Gilbert Real Estate & Property	423.479.7727	Susie Gilbert	susiegilbert@bellsouth.net
Grandview Realty	423.338.8171	Carol Kamm	carolkamm@gmail.com
Hodnett Realty	423.472.5421	Roger Hodnett	rmhodnett@aol.com
Hoskins Land Company	423.472.6541	Jim Hoskins	sohousing@aol.com
Judy Dunn, REALTORS	423.472.0313	Judy Dunn	homedleve@aol.com
Keller Williams Realty Cleveland	423.303.1200	Steve Black	steveblack@kw.com
Lamb's Realty	423.790.0956	Steve Lamb	steve@lamsrealty.com
Lay Realty Co., Inc.	423.745.4100	Rick Lay	layco@bellsouth.net
Mountain View Realty	423.263.4986	Connie Bradshaw	cwbradshaw139@gmail.com
New Venture Realty II	423.614.0051	Cathy McCracken	cdmccracken1@aol.com
Premier Properties Realty	423.745.4131	Ingrid Prather	premierpropertiesrealty@oomcast.net
Provision RE & Property Mgmnt	423.693.0301	Betty Hiefnar-Messer	bettyhmesser@gmail.com
Prudential RealtyCenter.com	423.899.5943	Susan Jensen	sjensen@realtycenter.com
r*e*trade real estate&auktion	423.746.4922	Robert Watson	robertretrade@aol.com
Re/Max Experience	423.790.3086	Markietta Munck	markietta.munck@gmail.com
RE/MAX R. E. Professionals	423.476.7300	Chuck Jones	chuckjones@remax.net
Renner Realty	423.472.3285	Amy Bales	amcclain1968@yahoo.com
Select Realty Professionals	423.559.5590	Elisha Wooden	elisha@reotn.net
SEM Realty, LLC	423.745.2634	Thomas Jewell	todd@SEM-Realty.com
Sherlin Realty Group	423.709.8880	Wayne Sherlin	wayne@waynesherlin.com
Sonlight Realty	423.458.1300	Roger Kennard	roger@rogerkennard.com
Southern Homes	423.744.3515	Amy Elkins	amyatsouthernhomes@gmail.com
Stadt Realty	423.479.7325	Tim Mazzolini	timmazzolini@yahoo.com
Town & River Realty	423.255.2892	Michael Kaiser	TandRRealty@aol.com

**River Counties Association of REALTORS®, Inc.**  
**Primary & Secondary REALTOR® Firms**



# Meet our Appraisal Offices

## ***Appraisal Offices***

## ***Office #***

Accurate Appraisals	Dayton	TN	423-775-8088
All American Appraisal LLC	Cleveland	TN	423-472-0433
Angela House Appraisal Service	Chattanooga	TN	423-499-0853
Appraisal Consultants	Athens	TN	452-506-7321
Appraisals Unlimited Inc	Ten Mile	TN	423-334-4773
Associates in Real Estate Appraisal	Cleveland	TN	423-476-3805
Braun & Associates, Inc.	Knoxville	TN	865-977-4404
Charles E. Tindell, Inc.	Chattanooga	TN	423-892-3080
Chuck Shepard Appraisals	Signal Mountain	TN	423-886-7769
Classic Appraisals	Chattanooga	TN	423-468-4467
Cleveland Appraisal Services	Cleveland	TN	423-473-4663
Crye Properties, Inc.	Cleveland	TN	423-339-5741
D.L. Prymak Appraisal Firm	Dayton	TN	423-775-2360
Davenport Realty Appraisal	Chatsworth	GA	706-695-4848
DFS Appraisal Group, LLC	Dalton	GA	706-217-8211
Donald Tindell, Inc.	Chattanooga	TN	423-892-0051
Ed Blake Company	Chattanooga	TN	423-265-2777
Everhart & Associates	Cleveland	TN	423-339-5949
Farm Credit Mid-America	Niota	TN	423-506-2366
Gwen Ellis Real Estate Appraiser	Cleveland	TN	423-473-9111
Heckaman Appraisal Firm	Chattanooga	TN	423-899-6441
Hidden Treasures Appraisal	Etowah	TN	423-263-0203
Huff Appraisals	Cleveland	TN	423-479-7004
Johnson Real Estate	Athens	TN	423-745-1400
Mark Gibson Appraisal Service	Cleveland	TN	423-650-1261
Miller Real Estate Company	Cleveland	TN	423-472-4564
Pledger Realty	Chattanooga	TN	423-266-6808
Premier Appraisal Group LLC	Chattanooga	TN	423-595-3425
Quality Appraisals	Dayton	TN	423-570-9046
Riverview Properties	Chattanooga	TN	423-265-4612
Shaver Appraisals	Dayton	TN	423-775-9660
Southern Appraisal Network Inc	Chattanooga	TN	423-624-9099
Southern Heritage Bank - APP	Cleveland	TN	423-473-7980
Tab Tollett and Assoc.	Chattanooga	TN	423-894-2166
Tennessee Land Company	Madisonville		423-442-1734
Tennessee Valley Appraisal	Athens	TN	423-746-0027
The Haisten Group, Inc.	Chattanooga	TN	423-899-1928
The McPherson Company, LLC	Knoxville	TN	865-531-8494
Three Rivers Appraisal Service	Cleveland	TN	423-715-6013
Underwood Appraisal Services	Ooltewah	TN	423-238-2757
Williamson Group	Cleveland	TN	423-476-0066

# Meet our Affiliate Members

<u><i>Affiliate</i></u>	<u><i>Office #</i></u>		
<b>Andrew Johnson Bank</b>	Cleveland	TN	<b>423-478-8222</b>
<b>Arrow Exterminators, Inc.</b>	Chattanooga	TN	<b>423-629-7378</b>
<b>Athens Federal Community Bank</b>	Athens	TN	<b>423-745-1111</b>
<b>Bank of Cleveland</b>	Cleveland	TN	<b>423-478-5656</b>
<b>Beaumont Pest Control</b>	Ringgold	GA	<b>423-280-2863</b>
<b>Branch Banking &amp; Trust</b>	Cleveland	TN	<b>423-478-8661</b>
<b>Cleveland Abstract</b>	Cleveland	TN	<b>423-339-3042</b>
<b>Cleveland Utilities</b>	Cleveland	TN	<b>423-472-4512</b>
<b>EquiTitle, Inc.</b>	Cleveland	TN	<b>423-614-3100</b>
<b>Envirotech Inspections, LLC</b>	Athens	TN	<b>423-453-2046</b>
<b>Farm Credit Mid-America</b>	Athens	TN	<b>423-472-9561</b>
<b>First American Home Warranty</b>	Knoxville	TN	<b>865-202-7780</b>
<b>FSG Bank</b>	Cleveland	TN	<b>423-618-3018</b>
<b>Green Mountain Termite &amp; Pest Control</b>	Old Fort	TN	<b>423-331-8461</b>
<b>iServe Residential Lending</b>	Cleveland	TN	<b>423-614-5626</b>
<b>Mortgage Investors Group</b>	Knoxville	TN	<b>865-691-8910</b>
<b>Nolan Swanson Inspection, LLC</b>	Cleveland	TN	<b>423-593-5069</b>
<b>Ocoee Region Builders Assoc</b>	Cleveland	TN	<b>423-790-7600</b>
<b>People's Home Equity</b>	Chattanooga	TN	<b>423-591-9801</b>
<b>Pestaway Corp</b>	Riceville	TN	<b>423-479-9711</b>
<b>Pillar to Post—Cleveland</b>	Cleveland	TN	<b>423-331-8224</b>
<b>Pillar To Post—Chattanooga</b>	Harrison	TN	<b>423-326-2008</b>
<b>Platinum Financial Funding</b>	Cleveland	TN	<b>423-790-7355</b>
<b>Professional Title Services</b>	Cleveland	TN	<b>423-559-0600</b>
<b>Realty Title and Escrow Services, Inc</b>	Cleveland	TN	<b>423-472-2810</b>
<b>Regions Bank</b>	Cleveland	TN	<b>423-339-4644</b>
<b>Reliable Home Inspection Service</b>	Cleveland	TN	<b>423-505-1261</b>
<b>SouthEast Bank &amp; Trust</b>	Cleveland	TN	<b>423-303-2820</b>
<b>Southern Heritage Bank</b>	Cleveland	TN	<b>423-473-7980</b>
<b>Tennessee Inspections</b>	Spring City	TN	<b>239-825-1096</b>
<b>Title Insurance</b>	Cleveland	TN	<b>423-479-8659</b>
<b>Tri-State Property Inspections</b>	Cleveland	TN	<b>423-650-5712</b>
<b>United Community Bank</b>	Cleveland	TN	<b>423-559-2696</b>
<b>USA Mortgage</b>	Cleveland	TN	<b>423-478-3115</b>
<b>WIN Home Inspections</b>	Chattanooga	TN	<b>423-710-3951</b>

**SAVE THE DATE**  
**RCAR Buzz – June 19, 2014**  
**O'Charleys**  
**5:30 till 7:00 pm**  
 Appetizers will be served!



## River Counties Association of REALTORS®

### Benefits

- Member of National Association of REALTORS®

#### Drug Card America

NAR is pleased to provide to members a free pharmacy program designed to help lower the cost of some prescription drugs. This free benefit is provided by SASid, the same trusted REALTOR Benefits® Partner who manages REALTORS® Core Health Insurance and REALTORS® Dental Insurance.

- Member of Tennessee Association of REALTORS®
- Servicing Bledsoe, Bradley, McMinn, Meigs, Polk, and Rhea Counties
- Informative General Membership Meetings with excellent speakers
- Networking Opportunities
- Officers & Director Leadership attends NAR & TAR Conventions and brings back important first-hand information to our members
- Continuing Education at RCAR - Education Classes - Free of Charge for 2014
- Affiliate Support
- REALTOR® Store
- Helpful Support Staff

## River Counties Multiple Listing Service

### Benefits



- Data Share with the Chattanooga MLS
- Free Paragon 5 Training (Individual or Office)
- Multiple Search Capabilities and Customization
- Courthouse Retrieval System
- Subdivision Restrictions on MLS within CRS
- Supra ActiveKeys and eKeys
- Paragon - [rcar.paragonrels.com](http://rcar.paragonrels.com)
- Paragon **Mobile** - [rcar.mobile.paragonrels.com](http://rcar.mobile.paragonrels.com)
- FREE Lockboxes with signed Lease Agreement
- Knowledgeable Support Staff



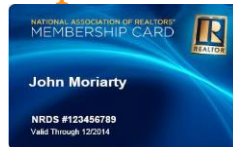
## National Association of REALTORS®

### Benefits

#### National Association of REALTOR Benefits® Program – A Valuable Member Benefit

As a REALTOR®, you have access to NAR's REALTOR Benefits® Program. This program provides unique value-added offers and savings on the products and services you use every day. The program includes partners in categories such as marketing, technology, insurance, financial services and personal protection, travel, and office solutions. For a full roster of partners, along with their member-only offers and savings, visit [my.realtor.org/programs/realtor-benefits-program](http://my.realtor.org/programs/realtor-benefits-program).

### 2014 Membership Cards Now Available



Download your 2014 [Membership Card](#) today. Click on the "my card" link in the upper-right corner of the Member Center to begin.



## Tennessee Association of REALTORS®

### Benefits

The Tennessee Association of REALTORS® (TAR) is headquartered in Nashville and serves over 19,000 REALTOR® members, REALTOR® member firms, and local associations throughout Tennessee. TAR's annual dues, however, are among the lowest in the nation! Members can access a wide range of member services including:

- **Free TAR Legal & Ethics Hot Line**
- **Free Online Real Estate Forms (via [TransactionDesk](#))**
- **A Free Internet page on the TN Living Network**
- **News services, including the TAR DIGEST, forms updates, & our Grassroots Legislative Action Center**
- **Legislative advocacy**
- **Numerous Educational opportunities**
- **Special Discounted Services & Products through preferred vendors**



# meet Your staff




*Tara Hampton, Association Executive*  
[tara@rivercounties.com](mailto:tara@rivercounties.com)



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