

SINGLE FAMILY RESIDENTIAL SALES	JAN 2013 Units	JAN 2014 Units	JAN 2013 Median Price	JAN 2014 Median Price
Puna	26	31	\$120,000	\$165,000
South Hilo	17	12	\$245,000	\$317,500
North Hilo	1	2	\$447,000	\$484,500
Hamakua	3	2	\$405,000	\$565,000
North Kohala	4	5	\$357,000	\$800,500
South Kohala	10	17	\$310,000	\$389,000
North Kona	30	27	\$362,500	\$517,527
South Kona	6	4	\$338,500	\$415,000
Ka'u	11	13	\$125,000	\$200,000
SUMMARY	108	113	\$265,000	\$334,000

CONDOMINIUM SALES	JAN 2013 Units	JAN 2014 Units	JAN 2013 Median Price	JAN 2014 Median Price
Puna	0	0	\$0	\$0
South Hilo	3	4	\$123,000	\$113,500
North Hilo	0	0	\$0	\$0
Hamakua	0	0	\$0	\$0
North Kohala	0	0	\$0	\$0
South Kohala	15	17	\$400,000	\$415,000
North Kona	28	29	\$187,000	\$235,000
South Kona	0	0	\$0	\$0
Ka'u	0	0	\$0	\$0
SUMMARY	46	50	\$195,000	\$257,750

LAND SALES	JAN 2013 Units	JAN 2014 Units	JAN 2013 Median Price	JAN 2014 Median Price
Puna	47	67	\$19,000	\$16,000
South Hilo	6	5	\$180,000	\$189,000
North Hilo	0	2	\$0	\$250,000
Hamakua	2	0	\$282,500	\$0
North Kohala	1	4	\$375,000	\$214,950
South Kohala	3	7	\$990,000	\$135,000
North Kona	4	7	\$211,000	\$250,000
South Kona	1	3	\$20,000	\$156,000
Ka'u	18	12	\$8,000	\$14,500
SUMMARY	82	107	\$20,000	\$26,000

Big Island Active Listings*			
Month	Residential	Condominium	Vacant Land
Jan-13	77	24	134
Feb-13	69	15	132
Mar-13	62	23	171
Apr-13	96	24	153
May-13	122	31	166
Jun-13	127	33	145
July-13	130	33	150
Aug-13	126	54	159
Sept-13	162	50	120
Oct-13	148	52	155
Nov-13	153	43	161
Dec-13	128	45	161
Jan-14	174	68	214

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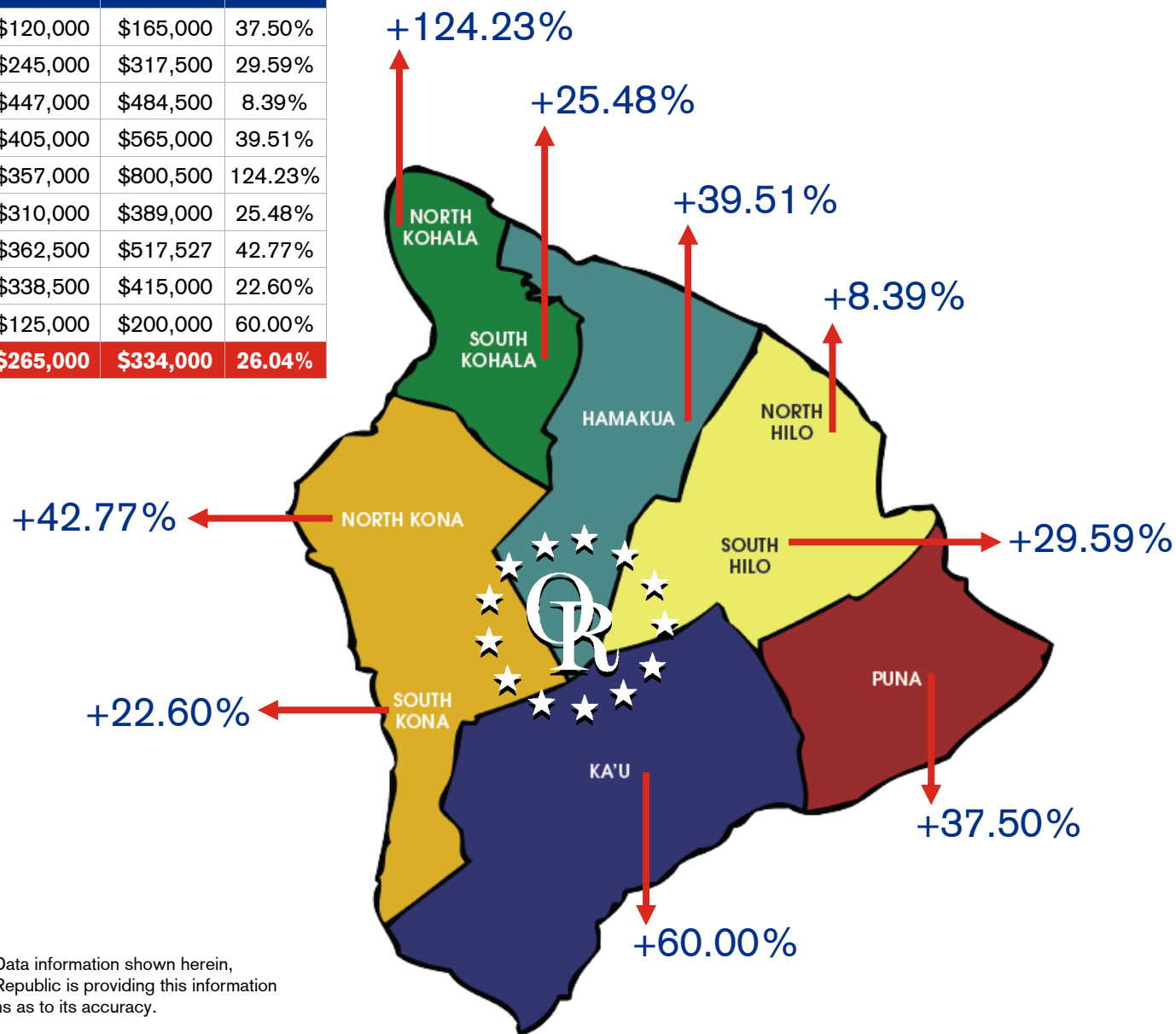
STRENGTH AND STABILITY FOR OVER A CENTURY

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2014 SINGLE FAMILY Year to Date Median Sales Price

Comparing 01/01/2013 thru 1/31/2013 with 01/01/2014 thru 1/31/2014

SINGLE FAMILY Year to Date Sales	2013	2014	% Change	2013 Median Sales Price	2014 Median Sales Price	% Change
Puna	26	31	19.23%	\$120,000	\$165,000	37.50%
South Hilo	17	12	-29.41%	\$245,000	\$317,500	29.59%
North Hilo	1	2	100.00%	\$447,000	\$484,500	8.39%
Hamakua	3	2	-33.33%	\$405,000	\$565,000	39.51%
North Kohala	4	5	25.00%	\$357,000	\$800,500	124.23%
South Kohala	10	17	70.00%	\$310,000	\$389,000	25.48%
North Kona	30	27	-10.00%	\$362,500	\$517,527	42.77%
South Kona	6	4	-33.33%	\$338,500	\$415,000	22.60%
Ka'u	11	13	18.18%	\$125,000	\$200,000	60.00%
SUMMARY	108	113	4.63%	\$265,000	\$334,000	26.04%

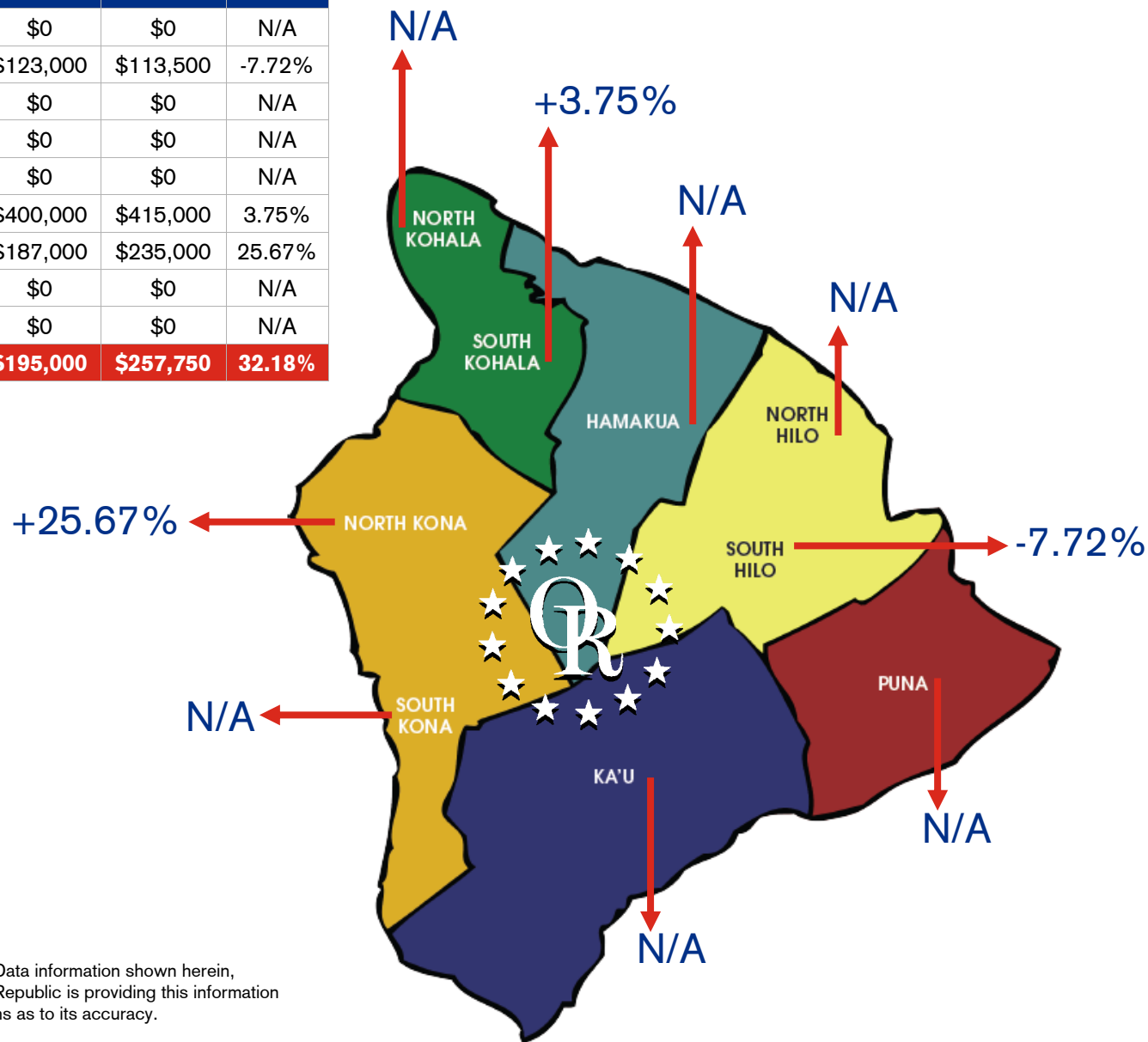


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2014 CONDOMINIUM Year to Date Median Sales Price

Comparing 01/01/2013 thru 1/31/2013 with 01/01/2014 thru 1/31/2014

CONDOMINIUM Year to Date Sales	2013	2014	% Change	2013 Median Sales Price	2014 Median Sales Price	% Change
Puna	0	0	N/A	\$0	\$0	N/A
South Hilo	3	4	33.33%	\$123,000	\$113,500	-7.72%
North Hilo	0	0	N/A	\$0	\$0	N/A
Hamakua	0	0	N/A	\$0	\$0	N/A
North Kohala	0	0	N/A	\$0	\$0	N/A
South Kohala	15	17	13.33%	\$400,000	\$415,000	3.75%
North Kona	28	29	3.57%	\$187,000	\$235,000	25.67%
South Kona	0	0	N/A	\$0	\$0	N/A
Ka'u	0	0	N/A	\$0	\$0	N/A
SUMMARY	46	50	8.70%	\$195,000	\$257,750	32.18%

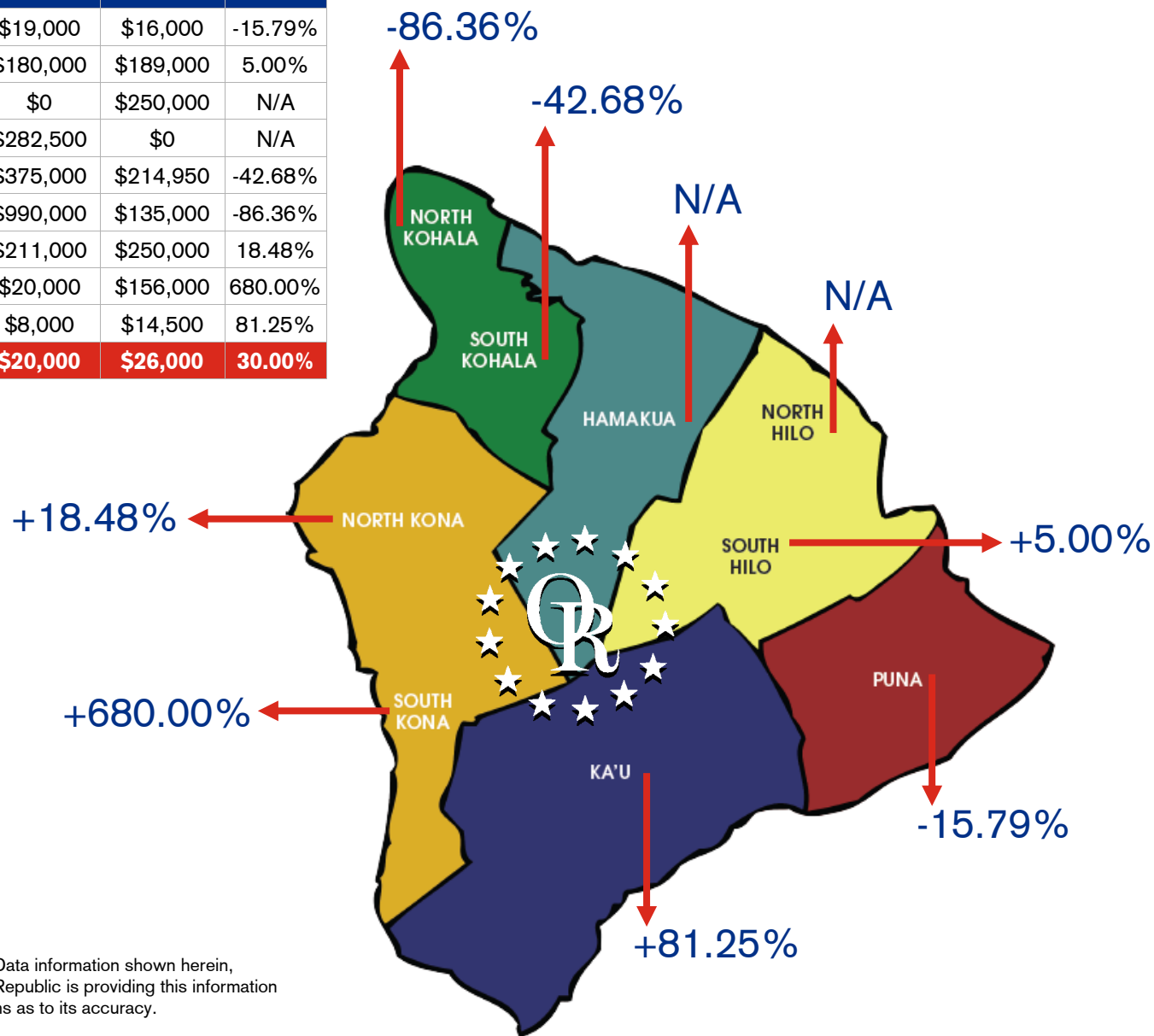


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2014 LAND Year to Date Median Sales Price

Comparing 01/01/2013 thru 1/31/2013 with 01/01/2014 thru 1/31/2014

LAND Year to Date Sales	2013	2014	% Change	2013 Median Sales Price	2014 Median Sales Price	% Change
Puna	47	67	42.55%	\$19,000	\$16,000	-15.79%
South Hilo	6	5	-16.67%	\$180,000	\$189,000	5.00%
North Hilo	0	2	N/A	\$0	\$250,000	N/A
Hamakua	2	0	N/A	\$282,500	\$0	N/A
North Kohala	1	4	300.00%	\$375,000	\$214,950	-42.68%
South Kohala	3	7	133.33%	\$990,000	\$135,000	-86.36%
North Kona	4	7	75.00%	\$211,000	\$250,000	18.48%
South Kona	1	3	200.00%	\$20,000	\$156,000	680.00%
Ka'u	18	12	-33.33%	\$8,000	\$14,500	81.25%
SUMMARY	82	107	30.49%	\$20,000	\$26,000	30.00%



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