



<u>SINGLE FAMILY RESIDENTIAL SALES</u>	DEC. 2012 Units	DEC. 2013 Units	DEC. 2012 Median Price	DEC. 2013 Median Price
Puna	44	50	\$162,500	\$177,000
South Hilo	27	18	\$250,000	\$322,000
North Hilo	0	1	\$0	\$340,000
Hamakua	2	5	\$282,500	\$280,000
North Kohala	4	1	\$787,500	\$535,000
South Kohala	14	15	\$402,500	\$450,000
North Kona	50	35	\$399,500	\$442,000
South Kona	12	4	\$442,500	\$352,500
Ka'u	7	10	\$155,000	\$132,000
<b>SUMMARY</b>	<b>160</b>	<b>139</b>	<b>\$306,650</b>	<b>\$285,000</b>

<u>CONDOMINIUM SALES</u>	DEC. 2012 Units	DEC. 2013 Units	DEC. 2012 Median Price	DEC. 2013 Median Price
Puna	0	0	\$0	\$0
South Hilo	2	4	\$92,500	\$159,100
North Hilo	0	0	\$0	\$0
Hamakua	0	0	\$0	\$0
North Kohala	0	0	\$0	\$0
South Kohala	21	10	\$411,500	\$578,750
North Kona	31	29	\$275,000	\$225,950
South Kona	0	0	\$0	\$0
Ka'u	0	0	\$0	\$0
<b>SUMMARY</b>	<b>54</b>	<b>43</b>	<b>\$326,000</b>	<b>\$230,950</b>

<u>LAND SALES</u>	DEC. 2012 Units	DEC. 2013 Units	DEC. 2012 Median Price	DEC. 2013 Median Price
Puna	50	62	\$17,250	\$20,750
South Hilo	9	16	\$250,000	\$175,000
North Hilo	0	1	\$0	\$265,000
Hamakua	0	1	\$0	\$42,500
North Kohala	1	2	\$250,000	\$278,550
South Kohala	3	11	\$400,000	\$250,000
North Kona	14	11	\$195,950	\$179,500
South Kona	1	7	\$46,500	\$240,000
Ka'u	19	7	\$19,000	\$29,000
<b>SUMMARY</b>	<b>97</b>	<b>118</b>	<b>\$26,000</b>	<b>\$37,950</b>

Big Island Active Listings*			
Month	Residential	Condominium	Vacant Land
Dec-12	44	8	96
Jan-13	77	24	134
Feb-13	69	15	132
Mar-13	62	23	171
Apr-13	96	24	153
May-13	122	31	166
Jun-13	127	33	145
July-13	130	33	150
Aug-13	126	54	159
Sept-13	162	50	120
Oct-13	148	52	155
Nov-13	153	43	161
Dec-13			

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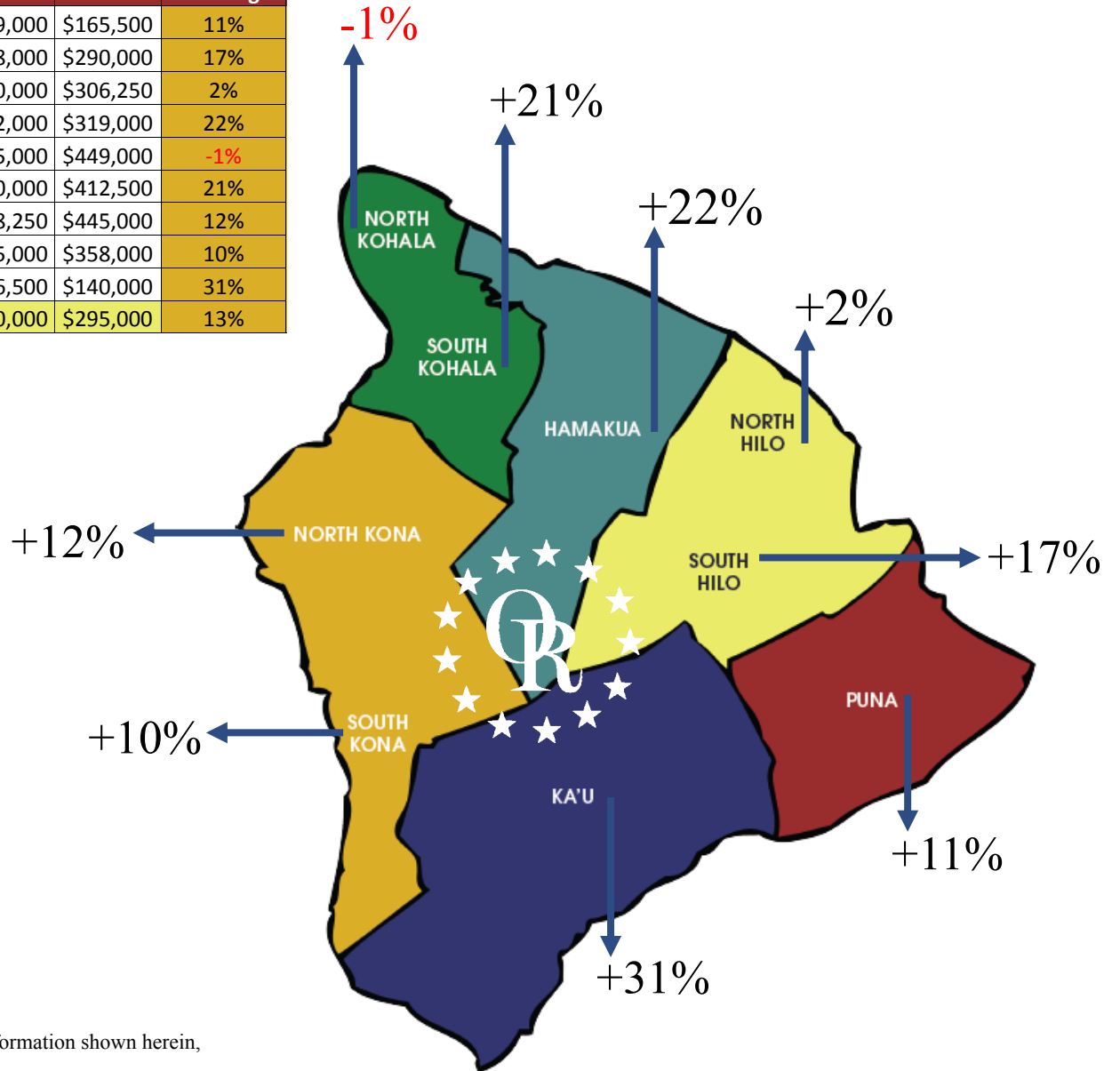
*"We increase the value of real estate transactions for all participants by identifying, underwriting and managing each transaction with the highest standards of technical skill, client service and professional integrity"*

# 2013 SINGLE FAMILY Year to Date Median Sales Price

(comparing 01/01/2012 thru 12/31/2012 with 01/01/2013 thru 12/31/2013 )

SINGLE FAMILY Year to Date Sales	2012	2013	% Change
Puna	496	588	19%
South Hilo	197	252	28%
North Hilo	20	26	30%
Hamakua	43	50	16%
North Kohala	49	65	33%
South Kohala	203	216	6%
North Kona	430	486	13%
South Kona	65	84	29%
Ka'u	110	109	1%
<b>SUMMARY</b>	<b>1613</b>	<b>1876</b>	<b>16%</b>

2012 Median Sales Price	2013 Median Sales Price	% Change
\$149,000	\$165,500	11%
\$248,000	\$290,000	17%
\$300,000	\$306,250	2%
\$262,000	\$319,000	22%
\$455,000	\$449,000	-1%
\$340,000	\$412,500	21%
\$398,250	\$445,000	12%
\$325,000	\$358,000	10%
\$106,500	\$140,000	31%
\$260,000	\$295,000	13%



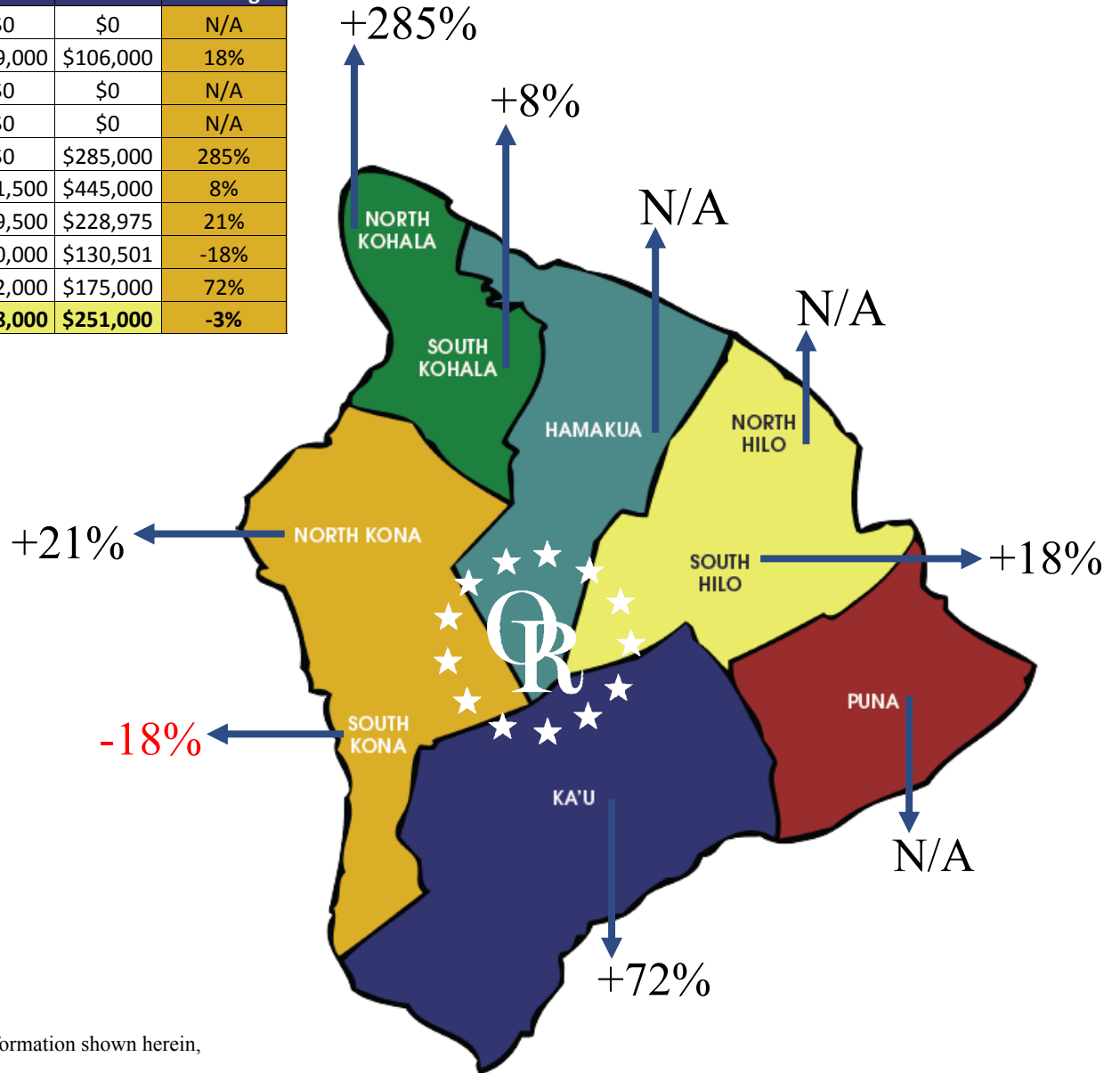
'All information taken from Hawaii Information Services. MLS data information shown herein, while not guaranteed, is derived from sources deemed reliable.'

# 2013 CONDOMINIUM Year to Date Median Sales Price

(comparing 01/01/2012 thru 12/31/2012 with 01/01/2013 thru 12/31/2013)

CONDOMINIUM Year to Date Sales	2012	2013	% Change
Puna	0	0	N/A
South Hilo	37	57	54%
North Hilo	0	0	N/A
Hamakua	0	0	N/A
North Kohala	0	1	100%
South Kohala	209	206	-1%
North Kona	343	374	9%
South Kona	1	1	0%
Ka'u	1	2	100%
<b>SUMMARY</b>	<b>591</b>	<b>641</b>	<b>8%</b>

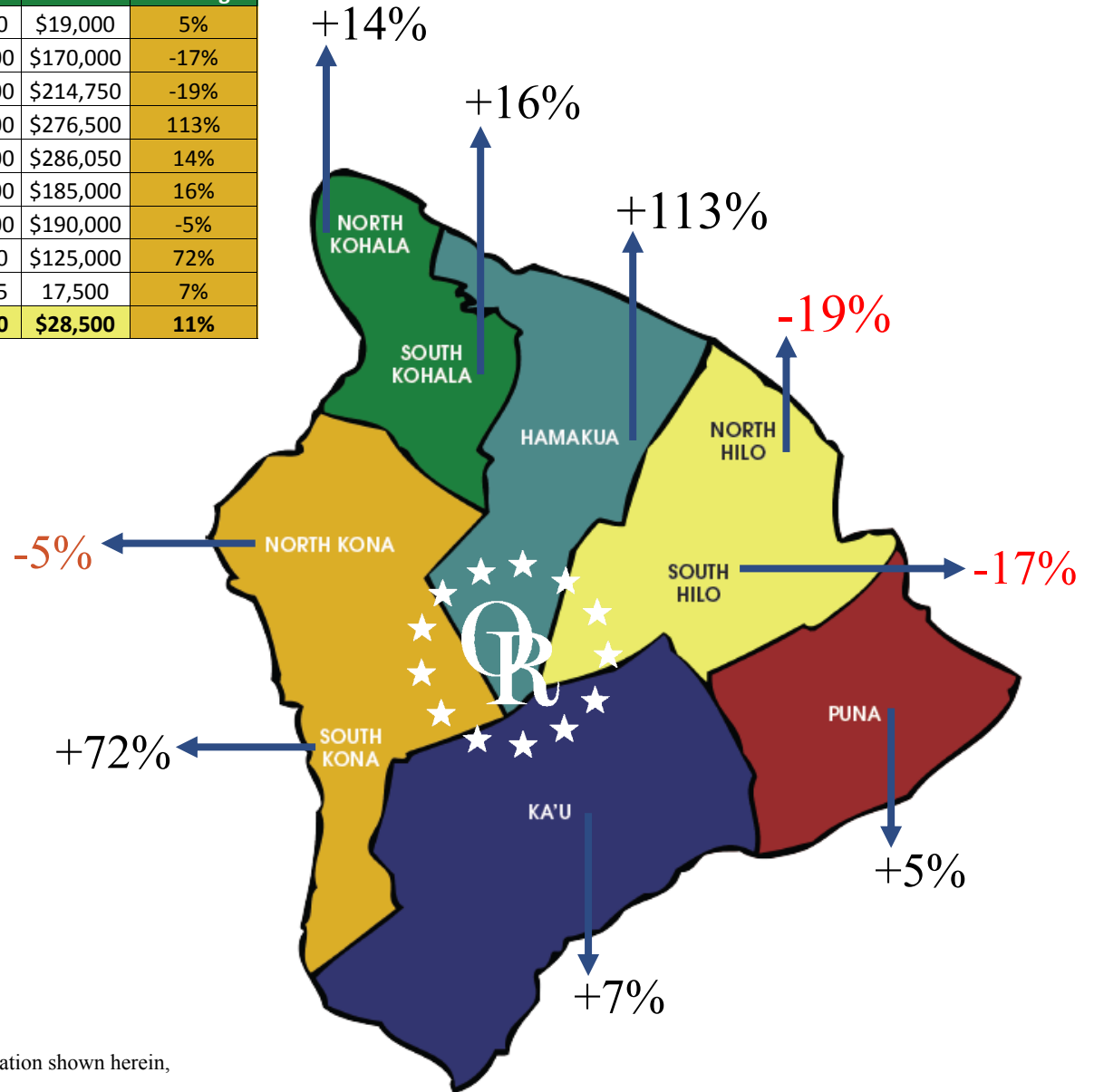
2012 Median Sales Price	2013 Median Sales Price	% Change
\$0	\$0	N/A
\$129,000	\$106,000	18%
\$0	\$0	N/A
\$0	\$0	N/A
\$0	\$285,000	285%
\$411,500	\$445,000	8%
\$189,500	\$228,975	21%
\$160,000	\$130,501	-18%
\$102,000	\$175,000	72%
<b>\$258,000</b>	<b>\$251,000</b>	<b>-3%</b>



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<u>LAND</u> Year to Date Sales	2012	2013	% Change
Puna	592	909	54%
South Hilo	63	108	71%
North Hilo	6	14	133%
Hamakua	19	18	-5%
North Kohala	36	46	28%
South Kohala	45	67	49%
North Kona	111	181	63%
South Kona	34	69	103%
Ka'u	138	160	16%
<b>SUMMARY</b>	<b>1044</b>	<b>1572</b>	<b>51%</b>

2012 Median Sales Price	2013 Median Sales Price	% Change
\$20,000	\$19,000	5%
\$204,500	\$170,000	-17%
\$264,500	\$214,750	-19%
\$130,000	\$276,500	113%
\$250,000	\$286,050	14%
\$160,000	\$185,000	16%
\$199,000	\$190,000	-5%
\$72,750	\$125,000	72%
\$16,375	17,500	7%
<b>\$25,700</b>	<b>\$28,500</b>	<b>11%</b>



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