

OAHU STATISTICS

DECEMBER 2013

SINGLE FAMILY RESIDENCES	DEC. 2013 Closed Sales	DEC. 2012 Closed Sales	DEC. 2013 Median Price	DEC. 2012 Median Price	CONDOMINIUMS	DEC. 2013 Closed Sales	DEC. 2012 Closed Sales	DEC. 2013 Median Price	DEC. 2012 Median Price
Aina Haina - Kuliouou	5	12	\$889,888	\$1,100,000	Aina Haina - Kuliouou	0	1	\$0	\$530,000
Ala Moana - Kakaako	2	0	\$963,750	\$0	Ala Moana - Kakaako	40	34	\$410,000	\$399,500
Downtown - Nuuanu	12	9	\$847,500	\$710,000	Downtown - Nuuanu	32	16	\$384,950	\$375,000
Ewa Plain	35	49	\$530,000	\$470,000	Ewa Plain	24	26	\$278,000	\$274,500
Hawaii Kai	15	20	\$1,080,000	\$1,007,500	Hawaii Kai	22	20	\$580,000	\$581,250
Kailua - Waimanalo	26	24	\$953,500	\$824,950	Kailua - Waimanalo	6	13	\$603,000	\$405,000
Kalihi - Palama	9	12	\$700,000	\$592,500	Kalihi - Palama	8	8	\$247,500	\$377,500
Kaneohe	22	8	\$692,500	\$577,500	Kaneohe	14	15	\$436,000	\$360,000
Kapahulu - Diamond Head	26	23	\$825,750	\$863,000	Kapahulu - Diamond Head	9	10	\$710,000	\$528,750
Makaha - Nanakuli	28	21	\$325,000	\$369,000	Makaha - Nanakuli	7	8	\$135,000	\$152,000
Makakilo	11	10	\$590,000	\$597,500	Makakilo	5	6	\$310,000	\$231,500
Makiki - Moiliili	10	9	\$1,362,500	\$946,000	Makiki - Moiliili	50	60	\$315,000	\$330,000
Mililani	11	15	\$617,000	\$565,000	Mililani	29	24	\$271,000	\$327,500
Moanalua - Salt Lake	3	1	\$880,000	\$860,000	Moanalua - Salt Lake	22	18	\$317,500	\$270,000
North Shore	11	4	\$675,000	\$1,372,500	North Shore	2	5	\$495,000	\$395,000
Pearl City - Aiea	14	21	\$587,500	\$540,000	Pearl City - Aiea	26	28	\$315,000	\$326,000
Wahiawa	5	5	\$385,000	\$475,000	Wahiawa	1	0	\$144,000	\$0
Waialae - Kahala	9	15	\$1,325,000	\$1,285,000	Waialae - Kahala	3	4	\$575,000	\$585,000
Waikiki	1	0	\$1,410,000	\$0	Waikiki	76	95	\$352,250	\$300,000
Waipahu	24	31	\$544,500	\$524,900	Waipahu	19	9	\$285,000	\$275,000
Windward Coast	4	2	\$762,000	\$552,500	Windward Coast	1	1	\$305,000	\$160,000
OAHU SUMMARY	283	291	\$685,000	\$600,000	OAHU SUMMARY	390	401	\$330,000	\$335,000

New Listings for November as of January 6, 2013

	Dec-13	Nov-13	Oct-13	Sep-13	Aug-13	July-13	Jun-13	May-13	Apr-13	Mar-13	Feb-13	Jan-13	Dec-12
HOMES	241	367	409	367	404	410	402	425	403	353	332	334	215
CONDOS	415	416	567	502	631	594	543	542	556	485	509	534	321
TOTAL	656	783	976	869	1035	1004	945	967	959	838	841	868	536

Inventory for November as of January 6, 2013

	Dec-13	Nov-13	Oct-13	Sep-13	Aug-13	July-13	Jun-13	May-13	Apr-13	Mar-13	Feb-13	Jan-13	Dec-12
HOMES	1092	1184	1170	1170	1225	1105	1153	1074	1031	960	939	943	1004
CONDOS	1576	1636	1658	1641	1662	1554	1473	1448	1416	1418	1316	1329	1478
TOTAL	2668	2820	2828	2811	2887	2659	2626	2522	2447	2378	2255	2272	2482

'All information taken from the Honolulu Board of Realtors. MLS data information shown herein, while not guaranteed, is derived from sources deemed reliable.'

Our Promise

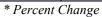
"We increase the value of real estate transactions for all participants by identifying, underwriting and managing each transaction with the highest standards of technical skill, client service and professional integrity"

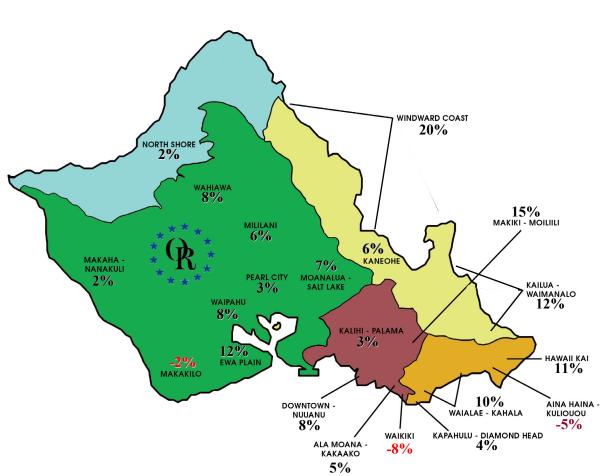
2013 SINGLE FAMILY Year to Date Median Sales Price

(comparing 01/01/2013 thru 12/31/2013 with 01/01/2012 thru 12/31/2012)

	C	losed S	ales				
SINGLE FAMILY Year to Date Sales	2013	2012	%*				
Aina Haina - Kuliouou	86	82	5%				
Ala Moana - Kakaako	7	9	-22%				
Downtown - Nuuanu	101	86	17%				
Ewa Plain	579	506	14%				
Hawaii Kai	185	205	-10%				
Kailua - Waimanalo	321	299	7%				
Kalihi - Palama	93	111	-16%				
Kaneohe	223	180	24%				
Kapahulu - Diamond Head	225	250	-10%				
Makaha - Nanakuli	193	214	-10%				
Makakilo	133	109	22%				
Makiki - Moiliili	100	106	-6%				
Mililani	235	241	-2%				
Moanalua - Salt Lake	59	45	31%				
North Shore	102	84	21%				
Pearl City - Aiea	229	206	11%				
Wahiawa	76	63	21%				
Waialae - Kahala	103	121	-15%				
Waikiki	2	1	100%				
Waipahu	213	201	6%				
Windward Coast	47	47	0%				
OAHU SUMMARY	3,312	3,166	4.6%				

Media	an Sales Price	e
2013	2012	%*
\$959,000	\$1,005,500	-5%
\$827,500	\$785,000	5%
\$810,000	\$750,000	8%
\$517,000	\$460,400	12%
\$980,500	\$880,000	11%
\$890,000	\$794,500	12%
\$575,000	\$560,000	3%
\$690,000	\$652,500	6%
\$830,000	\$799,500	4%
\$320,000	\$315,000	2%
\$565,000	\$575,000	-2%
\$1,027,500	\$893,350	15%
\$626,000	\$590,000	6%
\$748,000	\$700,500	7%
\$685,000	\$669,500	2%
\$603,000	\$583,750	3%
\$432,500	\$400,000	8%
\$1,550,000	\$1,450,000	7%
\$770,500	\$835,000	-8%
\$540,000	\$500,000	8%
\$600,000	\$500,000	20%
\$650,000	\$620,000	4.8%



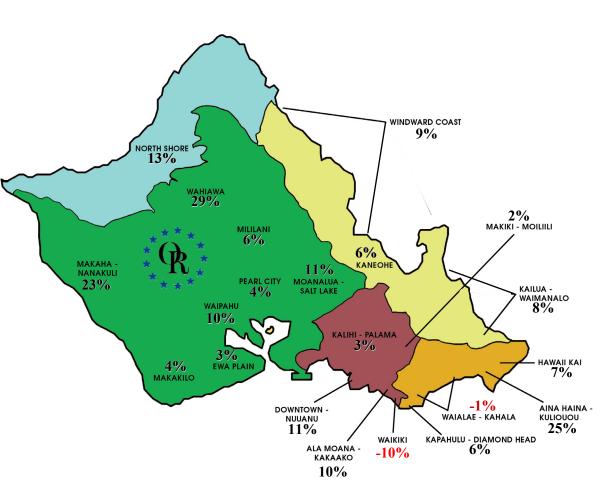


2013 CONDOMINIUM Year to Date Median Sales Price

(comparing 01/01/2013 thru 12/31/2013 with 01/01/2012 thru 12/31/2012)

	Closed Sales										
CONDOMINIUM Year to Date Sales	2013	2012	%*								
Aina Haina - Kuliouou	4	6	-33%								
Ala Moana - Kakaako	429	403	6%								
Downtown - Nuuanu	367	292	26%								
Ewa Plain	340	287	18%								
Hawaii Kai	220	198	11%								
Kailua - Waimanalo	97	119	-18%								
Kalihi - Palama	101	104	-3%								
Kaneohe	176	151	17%								
Kapahulu - Diamond Head	99	83	19%								
Makaha - Nanakuli	116	85	36%								
Makakilo	95	86	10%								
Makiki - Moiliili	591	551	7%								
Mililani	305	297	3%								
Moanalua - Salt Lake	192	209	-8%								
North Shore	46	32	44%								
Pearl City - Aiea	312	284	10%								
Wahiawa	14	10	40%								
Waialae - Kahala	44	49	-10%								
Waikiki	1069	924	16%								
Waipahu	238	181	31%								
Windward Coast	19	10	90%								
OAHU SUMMARY	4,874	4,361	11.8%								

Media	an Sales Price	
2013	2012	%*
\$640,000	\$510,000	25%
\$390,000	\$355,000	10%
\$425,000	\$381,500	11%
\$320,000	\$310,000	3%
\$560,000	\$525,000	7%
\$450,000	\$415,000	8%
\$340,000	\$329,000	3%
\$423,500	\$401,000	6%
\$495,000	\$465,000	6%
\$111,000	\$90,000	23%
\$264,000	\$255,000	4%
\$320,000	\$315,000	2%
\$306,000	\$289,000	6%
\$306,000	\$275,000	11%
\$340,000	\$300,000	13%
\$285,000	\$275,000	4%
\$139,000	\$108,000	29%
\$444,000	\$450,000	-1%
\$330,000	\$365,000	-10%
\$275,000	\$250,000	10%
\$196,000	\$180,000	9%
\$332,000	\$317,500	4.6%



^{*} Percent Change

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> KAHULUI, MAUI 33 Lono Ave. #450, Kahului, HI 96732 Phone 871-2800 • Fax (866) 755-9069

> LAHAINA, MAUI 5095 Napilihau Street. #101 Lahaina, Hawaii 96761 Phone 661-1999 • Fax (866) 745-2363

WAILEA, MAUI 34 Wailea Gateway PI #A201, Wailea, HI 96753 Phone 875-9110 • Fax 866-698-9870

KAPAA, KAUAI 4-356 Kuhio Highway #G, Kapa'a, HI 96746 Phone 821-6808 • Fax (866) 749-0445

KOLOA, KAUAI 3417 Poipu Road #109, Koloa, HI 96756 Phone 742-1494

KAILUA-KONA, BIG ISLAND 75-5722 Kuakini Hwy., #108, Kona, HI 96740 Phone 327-3700 • Fax (866) 745-2082

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