

OAHU STATISTICS

OCTOBER 2013

<u>SINGLE FAMILY RESIDENCES</u>	OCT. 2013 Closed Sales	OCT. 2012 Closed Sales	OCT. 2013 Median Price	OCT. 2012 Median Price	<u>CONDOMINIUMS</u>	OCT. 2013 Closed Sales	OCT. 2012 Closed Sales	OCT. 2013 Median Price	OCT. 2012 Median Price
Aina Haina - Kuliouou	4	11	\$1,039,750	\$1,300,000	Aina Haina - Kuliouou	0	0	\$0	\$0
Ala Moana - Kakaako	0	1	\$0	\$455,000	Ala Moana - Kakaako	38	39	\$354,500	\$480,000
Downtown - Nuuanu	6	7	\$837,500	\$765,000	Downtown - Nuuanu	25	32	\$350,000	\$455,000
Ewa Plain	59	46	\$510,000	\$469,000	Ewa Plain	21	24	\$335,888	\$320,000
Hawaii Kai	13	20	\$999,999	\$899,000	Hawaii Kai	17	23	\$520,000	\$510,000
Kailua - Waimanalo	28	24	\$875,000	\$855,000	Kailua - Waimanalo	10	7	\$492,000	\$427,000
Kalihi - Palama	9	9	\$575,000	\$538,000	Kalihi - Palama	9	9	\$310,000	\$355,000
Kaneohe	24	22	\$693,500	\$652,000	Kaneohe	13	15	\$400,000	\$355,000
Kapahulu - Diamond Head	18	21	\$910,000	\$815,000	Kapahulu - Diamond Head	9	11	\$392,850	\$450,000
Makaha - Nanakuli	22	15	\$300,000	\$291,000	Makaha - Nanakuli	5	9	\$117,250	\$83,000
Makakilo	5	9	\$667,500	\$461,888	Makakilo	11	10	\$280,000	\$286,750
Makiki - Moiliili	8	8	\$939,500	\$848,250	Makiki - Moiliili	65	55	\$310,000	\$325,000
Mililani	26	23	\$650,000	\$605,000	Mililani	40	28	\$328,250	\$266,500
Moanalua - Salt Lake	5	2	\$650,000	\$542,200	Moanalua - Salt Lake	18	27	\$287,500	\$272,500
North Shore	11	8	\$1,300,000	\$1,460,000	North Shore	2	1	\$233,500	\$204,000
Pearl City - Aiea	16	17	\$609,000	\$530,000	Pearl City - Aiea	39	23	\$288,000	\$245,000
Wahiawa	5	2	\$435,000	\$477,500	Wahiawa	0	0	\$0	\$0
Waialae - Kahala	6	10	\$2,110,000	\$1,342,500	Waialae - Kahala	1	7	\$863,000	\$740,000
Waikiki	0	0	\$0	\$0	Waikiki	73	82	\$328,000	\$358,500
Waipahu	19	20	\$577,500	\$552,500	Waipahu	20	23	\$272,000	\$260,000
Windward Coast	6	7	\$476,000	\$525,000	Windward Coast	3	0	\$175,000	\$0
OAHU SUMMARY	290	282	\$640,000	\$625,000	OAHU SUMMARY	419	425	\$325,000	\$325,000

New Listings for October as of November 6, 2013

	Oct-13	Sep-13	Aug-13	July-13	Jun-13	May-13	Apr-13	Mar-13	Feb-13	Jan-13	Dec-12	Nov-12	Oct-12
HOMES	409	367	404	410	402	425	403	353	332	334	215	305	352
CONDOS	567	502	631	594	543	542	556	485	509	534	321	402	499
TOTAL	976	869	1035	1004	945	967	959	838	841	868	536	707	851

Inventory for October as of November 6, 2013

	Oct-13	Sep-13	Aug-13	July-13	Jun-13	May-13	Apr-13	Mar-13	Feb-13	Jan-13	Dec-12	Nov-12	Oct-12
HOMES	1170	1170	1225	1105	1153	1074	1031	960	939	943	1004	1111	1066
CONDOS	1658	1641	1662	1554	1473	1448	1416	1418	1316	1329	1478	1561	1600
TOTAL	2828	2811	2887	2659	2626	2522	2447	2378	2255	2272	2482	2672	2666

Our Promise

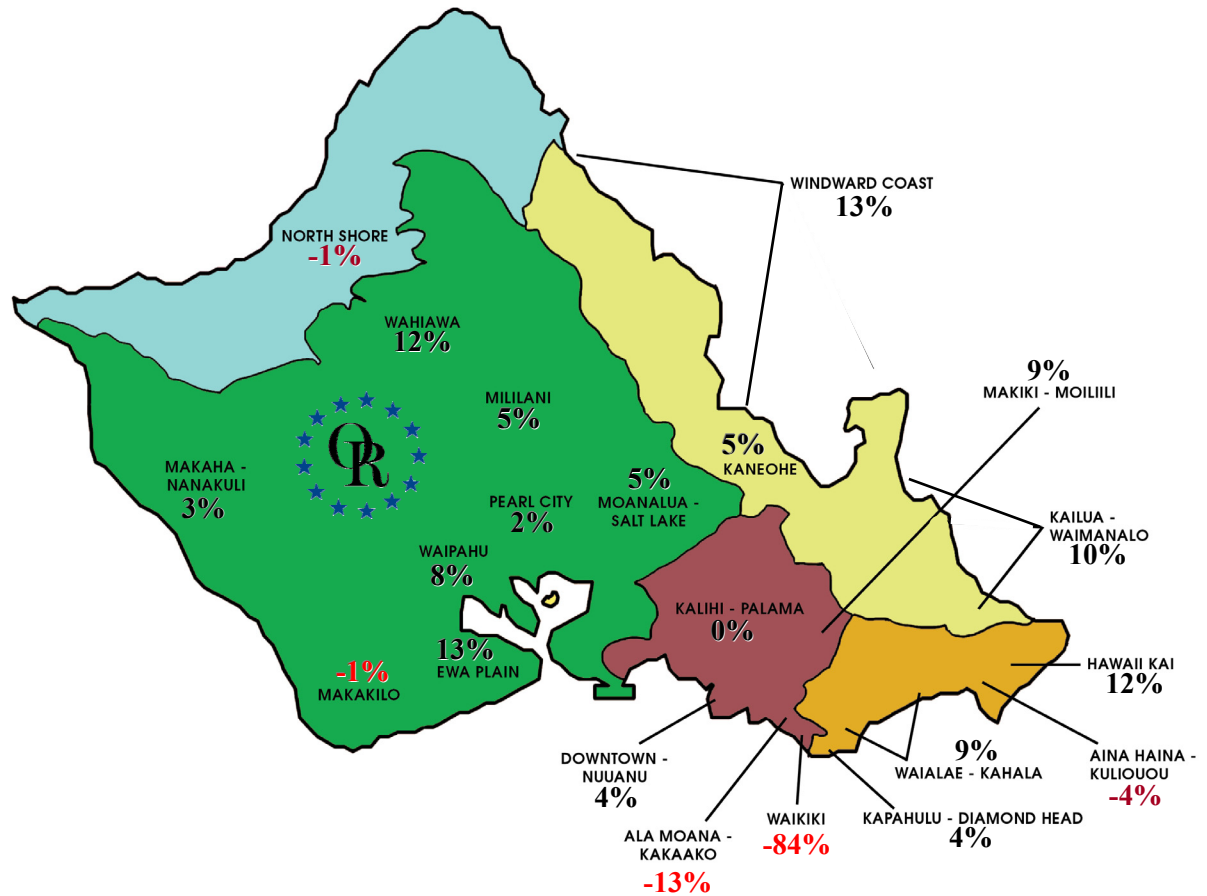
"We increase the value of real estate transactions for all participants by identifying, underwriting and managing each transaction with the highest standards of technical skill, client service and professional integrity"

2013 SINGLE FAMILY Year to Date Median Sales Price

(comparing 01/01/2013 thru 10/31/2013 with 01/01/2012 thru 10/31/2012)

	Closed Sales			Median Sales Price		
<u>SINGLE FAMILY</u> <u>Year to Date Sales</u>	2013	2012	%*	2013	2012	%*
Aina Haina - Kuliouou	70	67	4%	\$971,500	\$1,011,000	-4%
Ala Moana - Kakaako	3	8	-63%	\$690,000	\$792,450	-13%
Downtown - Nuuanu	78	63	24%	\$780,000	\$750,000	4%
Ewa Plain	494	409	21%	\$518,900	\$460,000	13%
Hawaii Kai	157	172	-9%	\$985,000	\$880,000	12%
Kailua - Waimanalo	270	243	11%	\$882,501	\$800,000	10%
Kalihi - Palama	78	82	-5%	\$561,000	\$560,000	0%
Kaneohe	181	155	17%	\$690,000	\$655,500	5%
Kapahulu - Diamond Head	174	208	-16%	\$826,956	\$794,000	4%
Makaha - Nanakuli	139	169	-18%	\$320,000	\$310,000	3%
Makakilo	116	95	22%	\$565,000	\$570,000	-1%
Makiki - Moiliili	83	90	-8%	\$975,000	\$898,350	9%
Mililani	204	202	1%	\$625,275	\$594,000	5%
Moanalua - Salt Lake	49	39	26%	\$737,000	\$700,000	5%
North Shore	85	71	20%	\$685,000	\$689,000	-1%
Pearl City - Aiea	195	158	23%	\$600,000	\$590,000	2%
Wahiawa	61	49	24%	\$435,000	\$390,000	12%
Waialae - Kahala	82	91	-10%	\$1,586,500	\$1,450,000	9%
Waikiki	1	1	0%	\$131,000	\$835,000	-84%
Waipahu	170	153	11%	\$530,000	\$490,000	8%
Windward Coast	38	39	-3%	\$563,000	\$500,000	13%
OAHU SUMMARY	2,728	2,564	6.4%	\$641,000	\$623,250	2.8%

* Percent Change

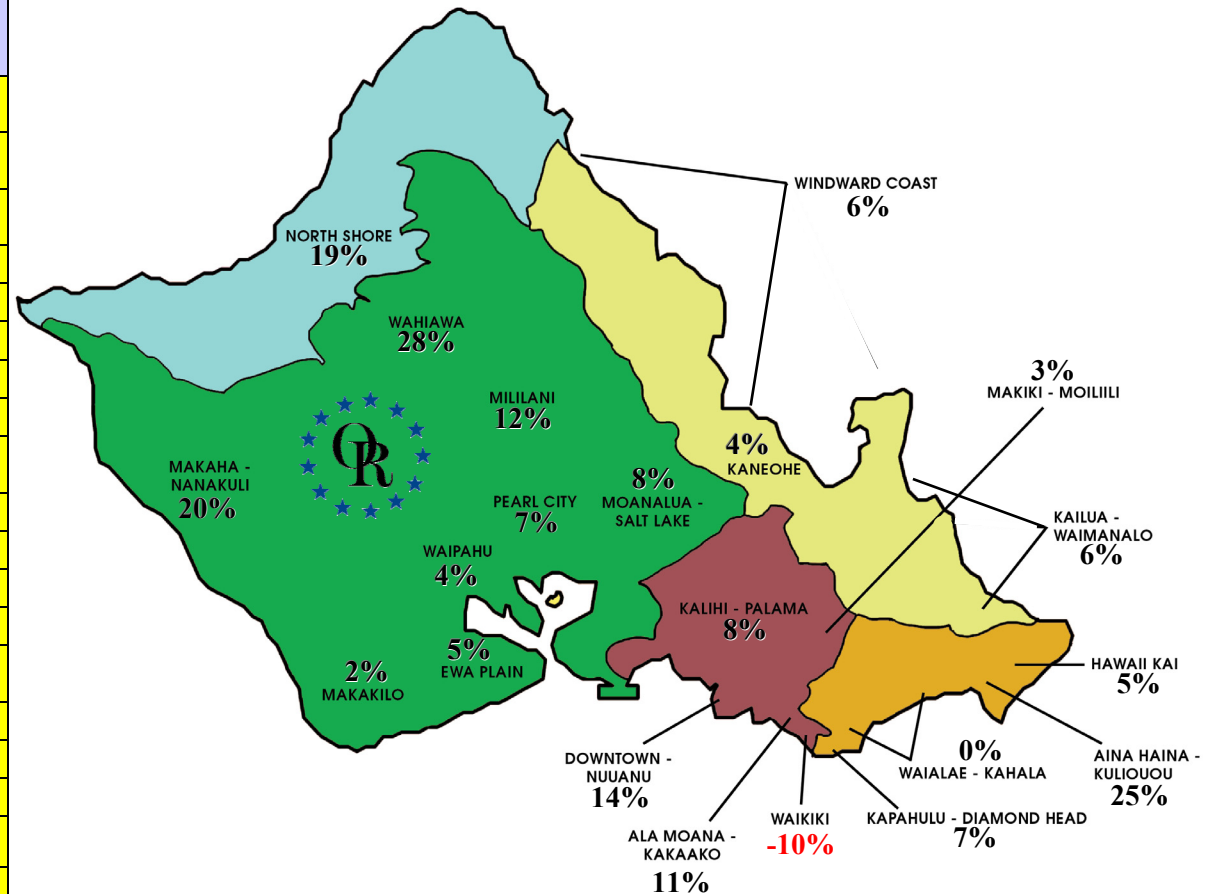


2013 CONDOMINIUM Year to Date Median Sales Price

(comparing 01/01/2013 thru 10/31/2013 with 01/01/2012 thru 10/31/2012)

	Closed Sales			Median Sales Price		
CONDOMINIUM Year to Date Sales	2013	2012	%*	2013	2012	%*
Aina Haina - Kuliouou	4	3	33%	\$640,000	\$510,000	25%
Ala Moana - Kakaako	357	332	8%	\$386,000	\$346,250	11%
Downtown - Nuuanu	303	256	18%	\$438,000	\$383,000	14%
Ewa Plain	280	236	19%	\$325,000	\$310,000	5%
Hawaii Kai	173	155	12%	\$550,000	\$523,000	5%
Kailua - Waimanalo	85	94	-10%	\$441,000	\$415,000	6%
Kalihi - Palama	82	86	-5%	\$348,950	\$324,000	8%
Kaneohe	152	115	32%	\$423,500	\$406,000	4%
Kapahulu - Diamond Head	93	70	33%	\$495,000	\$462,500	7%
Makaha - Nanakuli	95	64	48%	\$107,500	\$89,500	20%
Makakilo	82	74	11%	\$261,500	\$256,000	2%
Makiki - Moiliili	487	439	11%	\$320,000	\$312,000	3%
Mililani	248	245	1%	\$311,000	\$278,390	12%
Moanalua - Salt Lake	148	172	-14%	\$299,000	\$276,500	8%
North Shore	41	27	52%	\$350,000	\$293,000	19%
Pearl City - Aiea	255	235	9%	\$285,000	\$267,000	7%
Wahiawa	10	9	11%	\$140,500	\$110,000	28%
Waialae - Kahala	38	42	-10%	\$444,000	\$446,000	0%
Waikiki	905	748	21%	\$325,000	\$360,000	-10%
Waipahu	191	131	46%	\$270,000	\$260,000	4%
Windward Coast	18	9	100%	\$195,500	\$185,000	6%
OAHU SUMMARY	4,050	3,542	14.3%	\$330,000	\$315,000	4.8%

* Percent Change



**All you need.
All in one place.**



**DOWNLOAD OR CONNECT
FROM THE APP STORE OR
ANDROID MARKET TODAY!**

Online Netsheets
Calculate an estimated
closing statement



Fee Navigator
Look up base
escrow & title fees



Who Pays
A guide to closing
costs by city, county
and state



My Account features:
• Open New Order
• Current Open Orders
• Order History



**OR
CONNECT**



GFE Calculator
Obtain a Good
Faith Estimate

**Contact your Sales
Rep or Escrow Officer**



Office Locator
Find a convenient
branch near you!



Online Services

- Place An Order Online
- Fee Navigator - Calculate Base Escrow and Title Fees
- Online Netsheets - Calculate an Estimated Closing Statement
- Log on to Receive Real-Time Order Status Via Email
- Instantaneous Escrow Number

Online Benefits

- Convenience: place an order anytime
- Time Savings: no more faxes or phone calls
- Notification: notify other parties associated with the order
- Electronic copies of your preliminary report via email
- Improve customer service: your online order flows directly to our title plant for processing which means you receive your preliminary report faster
- Document management: log-in and view, print or e-mail documents associated with your order as they're completed
- Complete privacy assured through the use of our secured Internet link

Visit us online at

ORTC.com



DOWNTOWN/MAIN

900 Fort Street #19th Floor, Honolulu, HI 96813
Phone 566-0100
Escrow Department Fax 566-0227
Title Department Fax (866) 715-8396
Property Information Department Fax 566-0224
Projects/Commercial Department
Phone (808) 264-3328, Fax (866) 755-9069

KAHALA, OAHU

4211 Waialae Ave. #8040, Honolulu, HI 96816
Phone 733-0261 • Fax (866) 748-7013

KAILUA, OAHU

151 Hekili St. #201, Kailua, HI 96734
Phone 266-0150 • Fax (866) 745-2040

KAPOLEI, OAHU

1001 Kamokila Blvd #130, Kapolei, HI 96707
Phone 693-7250 • Fax (866) 745-1936

PEARLRIDGE, OAHU

98-211 Pali Momi St. #535, Aiea, HI 96701
Phone 483-0130 • Fax (866) 749-0452

KAHULUI, MAUI

33 Lono Ave. #450, Kahului, HI 96732
Phone 871-2800 • Fax (866) 755-9069

LAHAINA, MAUI

5095 Napilihaui Street. #101
Lahaina, Hawaii 96761
Phone 661-1999 • Fax (866) 745-2363

WAILEA, MAUI

34 Wailea Gateway Pl #A201, Wailea, HI 96753
Phone 875-9110 • Fax 866-698-9870

KAPAA, KAUAI

4-356 Kuhio Highway #G, Kapa'a, HI 96746
Phone 821-6808 • Fax (866) 749-0445

KOLOA, KAUAI

3417 Poipu Road #109, Koloa, HI 96756
Phone 742-1494

KAILUA-KONA, BIG ISLAND

75-5722 Kuakini Hwy., #108, Kona, HI 96740
Phone 327-3700 • Fax (866) 745-2082

ortc.com

Old Republic National Title
Timeshare/Fractional Interest Services
Phone 522-0356 • Fax 522-0355

OREXCO 1031 Exchange
Phone 877-591-1031 • Fax 528-3837



Contact **Old Republic** today to learn
how we can help you grow your business!